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ELMWOOD
TERRACE
GLADIOLUS
CATALOG



1930

ELMWOOD TERRACE GARDENS . . . BENNINGTON, VT.

MARGARET BREARD HAWKS, *Director*

GENERAL TERMS and SUGGESTIONS

Twelve bulbs will be sent for the price of ten.

Two half size bulbs blooming size will be sent for price of one large one.

One package bulblets varying in number according to scarcity of variety will be sent for price of one large bulb of that variety.

All orders for bulbs per each, or dozen rate, and bulblets will be sent prepaid.

One hundred bulbs of a kind will be sent for seven times the dozen price. Express charges collect.

If you do not have any particular choice and will leave the selection to us, we will send you 50% extra in bulbs for your money all correctly labeled. Not less than \$2.00 order accepted for this.

In mixtures we supply only high class varieties and sizes are equal to those listed under name.

Our **Elmwood Terrace Special Mixture** at \$5.00 per 100 has made friends all over the United States.

Our **De Luxe Mixture** made up from filing trays with at least 30 different varieties of more recent introduction, including many ruffled ones, selling at \$10.00 per 100, is worth three to five times the amount if the bulbs were selected singly under label.

Our **Rainbow Primulinus Mixture** including all colors of the rainbow is wonderful for cut flowers for the house or any purpose. Only \$3.00 per 100.

Our **Butterfly Primulinus Mixture** is composed of more recent introductions and includes a predominance of the Grandflorus or extra large flowering type. This is offered at \$7.00 per 100 and you will be astonished at their beauty.

Fifty bulbs of any of the above mixtures will be sent for one-half the 100 price.

Early orders are urged for the reason that many of the choicest varieties are limited in quantity and are soon exhausted. Also we have more time before the spring rush to give careful attention to each item. If you wish to place an order for a larger amount than is convenient to pay for in full, just send us 25% of the total and we will hold the bulbs for balance payable not later than March 15th.

We will ship bulbs at any date requested.

You will find in parenthesis after the name of each variety the name of the originator (K. means Kunderd), (Dec. means Decorah Gardens), etc., the first number indicates the approximate number of days required after planting the bulbs before you can expect the bloom. The second number means that this variety has had expert ratings given it and the number is that percentage of 100 perfection.

About sizes. If you want the very finest, largest blooms for immediate effect, or for exhibition purposes, you must have the large size bulbs. The medium sizes will all flower the first year and give nice blooms for your vases and you will harvest No. 1 size bulbs in the fall for next years' exhibition bloom.

For those who can't afford to buy bulbs in the expensive varieties and are willing to wait a year or two, the bulblets afford a cheap opportunity. Bulblets of most varieties grow readily, but some require more expert treatment and greater patience and care, and because of this as well as other uncertainties, we do not replace bulblets unless they are proven to be untrue to name.

We strongly urge you to join the American Gladiolus Society and get the benefit of its official organ, "The Gladiolus Review," published monthly. Annual dues \$2.00, which you may send to us and we will see that you are properly enrolled.

Customer Comment and a Brief Summary

To protect the customers below from mailing list nuisances, we have published only initials, towns and states. The letters, however, are in our files and full names and addresses will be gladly supplied on requests accompanied by good reasons.

"We had some primis from your gardens last fall and they are blooming now. We desire to say that they are the finest we have ever seen."

C. L. L.,
Tennessee Grower.

"Your bulbs showed stronger growth than those from five other firms."

F. W. S.,
Wisconsin Veterans' Home.

"Isn't it possible to reserve for me 200 to 250 of an assortment such as I had this year? I have not in exhibition or elsewhere, seen anything to equal these flowers."

H. G. H.,
New York Manufacturer and Gladiolus Grower.

"The blossoms were the largest and best I have seen this year. I will be in the market for a few thousand planting size bulbs this year."

R. L. W.,
Connecticut Grower.

"Your assortment contained some of the choicest colorings I have ever known. The results to us were astounding."

A. J. P.,
New York Grower.

"The blooms from the bulbs you sent were excellent—all of them. The ten dollar mixture was perfection in itself."

J. A. L.,
Detroit, Mich.

"There is lots of competition in Florida on bulbs this year, but yours are by far the best in my experience."

T. D.,
Florida Grower.

"I have had splendid success with your gladiolus bulbs. They are the best that I received from anyone."

A. A. H.,
Massachusetts.

"I am building up a high class trade and you are helping me by sending the best obtainable."

E. B. S.,
Morristown, N. J. Grower.

"You must always hold your customers once they find you!"

S. A. H.,
Virginia.



The Coveted
BURPEE TROPHY
for "The Finest of
All Varieties"

Awarded to
**ELMWOOD TERRACE
GARDENS**

of Bennington, Vermont

in fitting tribute to the
glorious

MARSHAL FOCH

(Shown in Basket)

Seeking for lowest prices in placing orders is false and dangerous economy. The "saving" of absurdly small sums in original purchases has resulted in many grievous disappointments. Nowhere will you find quality to surpass that of Elmwood Terrace bulbs. Our quotations on any varieties invite comparisons.

of Elmwood Terrace Gardens Show Successes

TWICE!

Successive
Awards of the
Achievement
Medal

Achievement!

From small private gardens eleven years ago—a collector's eager hobby—to recognized prestige in the commercial gladiolus world, and to the greatest American show championship two years in succession—

That is the amazing and enviable record of Elmwood Terrace Gardens at Bennington, Vermont.

Ideal soil and climatic conditions, most advanced of scientific culture, unending watchfulness against rogues or diseases, and intense interest in the satisfaction of our customers have built this gratifying success.

The Achievement Medal, pictured at the right, was awarded us for the grand sweepstakes total of winnings at the 1924 International show of the American Gladiolus Society. It is regarded as the highest honor of all exhibitions, and duplicated our 1923 triumph.



In 1923, at America's greatest gladiolus show, the American Gladiolus Society Exhibition, Elmwood Terrace Gardens was awarded the Achievement Medal for the sweepstakes total, having nearly double the awards to our nearest competitor.

In 1924, at New York City, the American Gladiolus Society again conferred upon us the Achievement Medal and attached championship.



At the left is shown the Kunderd Gold Medal awarded to Elmwood Terrace Gardens for the "largest and finest collection of Kunderd originations." The medal in the case was presented in 1924 by the Massachusetts Horticultural Society. The medal below, came to us in 1923 from the New England Gladiolus Society.



FOUR SAFE TESTS of REAL VALUE in PURCHASING BULBS

1. ADAPTABILITY to YOUR SOIL

A distressing number of failures have resulted from neglect of this consideration. Hundreds of enthusiastic letters from all sections of the globe show that the inherent strength and generally superior propagating qualities of Elmwood Terrace bulbs will result in splendid gardens where weaker stock is worthless.

2. PROOF of SUPERIORITY

Gambling with ordinary bulbs is an expensive experience. Elmwood Terrace Gardens products have demonstrated their superiority beyond slightest doubt at the leading shows and in wide ranges of soils and climates.

3. FREEDOM from ROGUE or DISEASE

Our extreme care during the growing season and in handling and storage, our perfected cultural methods and filing and indexing systems make sure your protection in these important regards.

4. ACTUAL COST

This item can be determined only by results. What your garden becomes and produces is the one true measure. Shrewd growers have learned that the right planting stock is much more than "half the battle" toward success and prestige. Cheap, unproved bulbs mean disheartening waste of money, time and effort.

CULTURAL SUGGESTIONS

winds.

The best soil is sandy loam. If you must use lighter soil, plant the bulbs about five inches deep and provide water and fertilizer to keep them well nourished. If the soil is heavy clay, spade very deeply, incorporating a generous supply of coarse sand or coal ashes and leafmould which will lighten the soil and prevent it from packing and becoming water-soaked after rains and watering.

If your soil is sandy loam, you may use old, well-rotted stable manure which should be thoroughly mixed into the soil. A high grade potato fertilizer with an equal amount of fine bone meal serves as an excellent aid to superior growth.

After the spading and mixing has been accomplished, lay off about four inches of the soil from the top of the bed and place your bulbs four inches apart in rows eight inches apart. Push them firmly into the soil and place the soil solidly around them. This is of great assistance in making them stand up

straight. Then cover with the soil that has been removed, making a depth of four inches above the bulbs.

Keep the bed raked and cultivated even before the bulbs come through and continue to cultivate all through the season.

After watering or heavy rainfalls, it is imperative that you allow no soil crust to form.

When the plants are nearly ready to bloom, an application of sheep fertilizer applied between the rows, not too near the plants, and then worked into the surface about one and one-half inches deep will be of aid in producing the largest size blooms.

Discontinue watering when plants begin to ripen but do not discontinue shallow cultivation.

Cut the spikes when the first flowers open and let them bloom in the house. Slice these cut stems diagonally across the bottoms each morning, pick off the wilted blooms and provide fresh water. Four leaves should always be left on the plant to properly mature the bulbs for the next season. Dig the bulbs before plants are too ripe and cut off tops close to bulbs. Dry well in heat and sunshine and cure thoroughly indoors for a few weeks. Then store in cool dry cellar.

FOR PURPOSES OF DECORATION

As to arrangement, if your glads are to be used primarily as cut flowers for your own home, bear in mind the colors most pleasing with your furnishings.

Provide suitable containers. Many of the exceedingly long stemmed varieties look best in tall floor baskets or vases, while the short stemmed varieties look well in shorter containers. For large low effects it is necessary to use a support of some kind. When the container used is clear glass, a large fiery glass base with perforation is inconspicuous. The tips of stems that have served their purpose in tall containers may be taken off and used most effectively in flat bowls or baskets for table decorations, using foliage or other smaller flowers to give an air of daintiness and contrast of form and color.

Grow a few clumps of "Baby's Breath," either the perennial or annual sorts or both, a few plants of ferns, asparagus, Delphinium, Archillea, Candy Tuft, etc. and you will have some of the most valuable material at hand for dressing up or embellishing your vases of glads.

For very artistic effects in blended colors use the graceful Primulini. They are less self assertive than the exhibition type of glads and blend harmoniously both in color and form with other flowers. The exhibition type is often seen to best advantage when perhaps a single stem with some graceful foliage is placed in a slender vase. Three stems or five stems make a wonderful showing. Do not try to use too many of this large type. Use odd numbers of stems rather than even numbers as the odd numbers conform better to a symmetrical, well balanced

arrangement. Be careful also that the stems do not cross each other from base to tip.

Practice making your floral arrangements when you are at leisure—try them in different combinations—various containers, till you get the very best effect, then whenever you are pressed for time and your flowers must be arranged hurriedly you will know in advance just what to cut, the best container to use and the most becoming and artistic arrangement. We would strongly urge you to visit any of the big shows held near by and familiarize yourself with the varieties that are the consistent prize winners. Observe the way the entry is staged so you will be able to compete successfully yourself when opportunity affords.

Usually, or quite often, three blooms of a kind are called for, such as three light pink, three pure white without blotches or markings, three solid red, three pink with markings of other colors, etc. To have three perfect blooms of a kind all out at once it is necessary to grow at least twice or three times that many. It is also more satisfactory to grow fewer varieties so as to have more of a kind. Your garden looks less "spotty" and you have better opportunity for more beautiful floral arrangements.

OTHER "BUDS" OF SUGGESTION

First and most important, select bulbs suitable for the purpose you have in mind and providing best color harmonies. Good color contrasts are blues with creams and yellows; blues with delicate pinks; delicate pinks with whites or deeper pinks and rose; reds with whites and creams or harmonizing shades of pink. For highly ornamental bouquets, use the lovely Primulini in their wonderful rainbow hues.

The varieties described on succeeding pages comprise about one-third of our comprehensive list. Quotations on varieties not here noted will be supplied upon request.

Bulbs sent to your flower-loving friends as birthday or holiday gifts will furnish splendid, living memories from year to year.

If you desire early blooming, select the earliest varieties in largest size bulbs, and about three weeks before planting season bring your bulbs where they will have heat and light. Provide some moisture either by spreading a little soil over them and by keeping them sprinkled, or by placing the bulbs on a few folds of coarse cloth well moistened. When you are ready to plant, they will have attained shoots two or three inches long and should be set very carefully. Planting at intervals of two weeks until early summer, will assure long blooming season, or you may use bulbs of early, mid-season and late blooming to secure this result.

Rows of gladioli in the vegetable garden will prove very beautiful and useful for cutting bouquets for home decoration or for friends, thus saving

several times the initial cost by eliminating the expense of purchasing flowers from the florists.

Rodents are very fond of bulbs while in storage and methods should be adopted for protection from this devastation.

Early buying is practiced by those most thoroughly acquainted with the gladiolus business. They do not take chances on disappointments and having to wait another whole year to secure some particular beauty on which they have set their hearts.

Plant a group of Mr. Mark near your iris beds and your friends will think your iris is giving a second season of bloom.

Our extreme care has made us fortunate in a minimum of errors but in the event that errors are made, the purchaser may be sure that he will not feel half so sorry as shall we and that we shall be eager to have any errors reported immediately for adjustment.

ED HOWE'S IMPRESSIONS

The famous Ed Howe, founder of The Atchison Globe, author of widely read books and "Ed Howe's Monthly," writes in his "Impressions of New England":

"Another impression was that New England is particularly favorable for the production of gladioli. One day we called at a home in Bennington, Vt. Our host said Mrs. Hawks, living next door, was packing an exhibit of gladioli to take to an exhibition in Canada, and that while she was exceedingly busy, possibly we could see it. So we went over, and saw a sight I shall long remember; hundreds of gladioli of different colors, and of great size and perfection. I was told that the lady began raising the flowers as an amusement, and had drifted into a very profitable business; that people all over the country sent to her for bulbs; that she has certain varieties as rare as a manuscript by Homer. It seems there are gladiolus enthusiasts everywhere; one paid \$2,000 for 14 bulbs. A good many of these make journeys to Bennington to see a very remarkable collection. Later I heard of the result of the exhibition in Canada; Mrs. Hawks made 24 entries, and took 24 prizes. I say the notable collection as one of the brief but delightful incidents of my trip."

(The Canadian Exhibition, to which Mr. Howe refers, was the International Show—United States and Canada—by the American Gladiolus Society, at St. Thomas.)

Expert Selections Improved

A. E. KUNDERD (K. 84-96) Tall, stately ruffled, namesake of the originator of Ruffled Gladiolus. Rich salmon rose, lighter in throat with beautiful throat markings. 60c each.

ADAGIO (Pfitzer) Lovely soft apricot-orange shaded salmon. Wonderful spike of large blooms. 40c each.

ALBATROSS (Pfitzer—77 days) Magnificent large pure white. Four feet tall. Strong grower. Very extra. \$2.50 each.

ANNE NIELSON (K.—new) Brightest, rich shrimp pink lighter in throat. Petals broad, long, pointed, and recurved, with light creamy blotches on lower ones. Resembles Pauline Kunderd but different shade and color. Each \$3.00.

ADORATION (K—midseason) Very large Lincoln red, deeper in throat. A beautiful self color. 15c each.

ALBANIA (Kemp—85 days) A very attractive glistening white with broad well rounded petals, crimped on the edges. Many well spaced flowers on graceful stems. Fine cut flower variety. 8c each.

ALTON (K. 74-90) A wonderful ruffled variety of finest orange. Attractive under artificial light and fine for exhibition in this unusual color. 15c each.

ANNA EBERIUS (Diener—midseason) Dark velvety purple, throat deeper shade. Large flowers on tall fine stalks. 8c each.

ANGELS DREAM (Ellis—85 days) Most exquisite La France pink with lighter throat. Fine spikes of most beautiful large florets. \$5.00 each.

ANTHONY B. KUNDERD (K.—83-92) Tall, large intensely ruffled flowers of delicate deep cream. Over-spread finest blush pink. 10c each.

ANNIE LALRIE (Brown—new) Exquisite soft pink on straight willowy stems. Large flowers with beautiful waved petals deeper on edges. 20c each.

ANTONIO ANTOINETTE (K.—80-92) A very striking salmon rose pink. Neat throat marking of deeper pink and white. Many blooms open at once on tall strong plant. 25c each.

ARISTOCRAT (Bill-rated 95) Beautiful blooms of pale saffron pink flaked deep orange with cream throat and violet feather. Slightly ruffled. Extra large. 25c each.

ATHERTON (K. late midseason) Deep salmon rose, clearly bordered blue. Several beautiful flowers open at once. 15c each.

BARON HULOT (Holland—Midseason) We offer a selected strain of the true variety which is a fine velvety dark blue on tall straight stems. Exquisite in combination with delicate pinks, creams and yellows. 10c each.

BEN BOLT (Dec.—early) Eosine pink beautifully flaked scarlet with lighter throat. Many blooms open at once on graceful stem. 10c each.

BETTY JOY (Bill—midseason—rated 97) Soft creamy white flushed La France pink. Long flower spikes with 6 to 10 perfect flowers open at once. Beautiful texture and finish. 25c each.

BERTY SNOW (Mair 88 days—new) A magnificent lavender from Scotland. Extra fine growth, tall stems, beautiful texture and perfect arrangement all contribute toward its being one of the outstanding show varieties. \$1.00 each.

BETTY NUTHALL (Salbach—late—new) Stem four feet tall. Enormous blooms. Clear coral with deeper throat lines. Perfect form and spike. One of the most outstanding of the new creations. \$2.00 each.

BLEEDING HEART (Brown rated 98) Similar to Pendleton in color combination but many more blooms out at once—8 to 10—perfectly placed. Fine exhibition variety. \$1.00 each.

BLUE ISLE (K.—69-90) Light violet blue medium size blooms with deeper throat. Lovely with creams and yellows. 15c each.

BLUE JAY (Groff—midseason) Light blue with dark throat blotches. Suggestive of the bird for which it was named. A popular variety. 15c each.

BLUE TORCH (Hornberger) Lighter blue than Rev. Eubank. Good tall stems. Several blooms open at once. 15c each.

BOBBY (K. 80-92) An immense beautiful deep rose with extra large lovely bluish red throat blotches. Elegant and showy. 20c each.

BREAK O'DAY (Bill—extra early) Enormous blooms on very tall stems of a beautiful cream ground flushed La France pink shading deeper at edges. A far famed variety. 10c each.

BYRON L. SMITH (K. 76-94) Silvery lavender pink on white ground. General effect delicate heliotrope self color. Exceedingly fine as a cut flower and does not fade in the sun. 10c each.

by Perfected Cultural Methods

CAPT. BOYNTON (Bo y n t o n—early midseason) Large white blooms suffused lavender with large deep lavender throat blotches. Very refined and lovely. 15c each.

CATHERINE COLEMAN (C o l e m a n—midseason) This variety is in the exclusive aristocratic class. A great exhibition variety which usually carries off the honors in its color class. Very large clear salmon rose with slight purplish pencilings. A whole show in itself. 25c each.

CHALLENGER (K. 88-92) Very large vigorous plant with giant dark, rich velvety red blooms. 10c each.

CHARLEMAGNE (French—late midseason) Giant brilliant sunrise red with lighter throat. 15c each.

CHATEAU THIERRY (P. Vos—midseason) Bright scarlet red with carmine blotch on creamy ground. Enormous wide open flowers. 10c each.

CANBERRA (Errey—98 days—new) Pure, clear bright yellow. Tall, strong spike. Exhibition variety. \$2.50 each.

CAROLUS CLUSIUS (V e l t h u y s—85 days—new) Light rose or deep shrimp pink. Several beautiful large blooms on perfect spike. Tall and vigorous. \$1.00 each.

CORYPHEE (Pfitzer—95 days—new) Very tall stem. Very large flowers. Purest pink blending to a white throat. Perfect form and wonderful substance. One of the most beautiful of the aristocrats. \$2.50 each.

CHAS. LINDBERG (Dec.—new) Clear Hermosa pink with large naphtheline yellow throat blotch. Very large flowers. Good texture and striking beauty. Very tall, wiry stem. Vigorous. \$4.00 each.

CHICAGO (K. 69-93) A magnificent new ruffled variety with six or more large blooms open. Deep geranium red bordered with a narrow line of delicate bluish shade. Lower petals beautifully feathered deeper red. \$2.50 each.

COL. CHAS. LINDBERG (K.—76-92) Tall stately plant with many large flowers open, perfectly placed on graceful stem. Upper petals refined rose with fine lavender tint on white ground. Lower petals same shade with very large creamy yellow blotches beautifully striped. A beautiful tribute to a well beloved name. \$2.50 each.

CORONADA (Briggs—97 days) Huge milk white blooms with great purple lace like blotch on lower petals. Thick texture and heavily ruffled. \$5.00 each.

CORUNNA (K—midseason) A large wide spreading flower of bright salmon rose with enormous almost black blotches. Very striking. 15c each.

CRINKLES (K—92-92) Deep peach blossom pink intensely ruffled. Tall slender stems carry many exquisite blooms open at once. Very choice. 15c each.

CRIMSON GLOW (Betscher—early—midseason) A beautiful solid glowing crimson. Large blooms, tall stems, sturdy grower, heavy multiplier, not a single flaw or bad habit. 10c each.

DESDEMONE (Vilmorin) Large blooms of smoky purple tones with cream center. Strong grower. One of the very best smokies. 25c each.

DARLING O'MINE (K—new) Large, widely expanded flowers of a delicate salmon pink, deepening towards edge of petals. Large deep red throat blotches. Remarkably beautiful variety. Each \$3.00.

DIANA (Zeestraten—95 days) Large pure solid red without marking. Fine habit and strong grower. 15c each.

DIENER'S AMERICAN BEAUTY (Diener—midseason) Brilliant American Beauty rose with creamy throat. Nearly all flowers bloom at once. Very showy. 10c each.

DOROTHY VERNON (Dec.—new—midseason) Clear marguerite yellow with deeper throat. A tall stately beautiful variety. 30c each.

DORRITT (K. 74-93) Very large delicate lavender pink with rose red lines on lower petals. Often splashed with rose red. Showy and popular. 10c each.

DREAM (K. 88-90) Large massive ruffled bloom of deep salmon red with showy darker throat blotches. 15c each.

DR. F. E. BENNETT (Diener—midseason) Enormous fiery red on tall straight stem. Very dazzling color and extremely in demand. 15c each.

DR. MAYO (Dec.—new) Pale amaranth pink with light yellow throat. Large wide open flowers of clear attractive color. 30c each.

DR. L. H. BAILEY (K.—72-95) Rich, velvety tyrian rose. Deeper red velvet blotches on lower petals. Extremely fine tall plant with six to eight large blooms open at once. Each \$3.00.

Greater Vigor Insured from

DR. A. L. STARKWEATHER (K.—69-97) Beautiful large lavender rose blooms with large Pendleton like blotches. Tall strong plant. **Each \$2.00.**

DR. MOODY (Kinyon—new—early) A fine lavender with as many as twenty florets open along the tall graceful stems. A great exhibition variety having won many high honors. **\$1.25 each.**

DR. NELSON SHOOK (K.—73-95) A giant in plant and flower. Deep tyrian rose. Beautifully ruffled. A great prize winner. **50c each.**

DUTCHESS OF YORK (Dames—midseason) A high class dark blue. Several finely placed blooms open at once on tall stems. Very rich. **15c each.**

E. J. SHAYLOR (K.—71-95) Very large ruffled blooms of pure rose pink on tall stems. Winner of many awards. **8c each.**

ELKHART (K.—83-92) A most unusual shade of bright lavender rose. Pure self color. much admired. **15c each.**

EMBLEM (K.—77-94) Extraordinary variety as wonderfully marked as a magnificent gloxinia. Color rich cherry red with dark ruby blotches bordered by two color zones running all around the six petals. Marvelous show flower. **\$3.00 each.**

EMILE AUBURN (Lemoine—midseason) Coppery bronze overlaid smokey blue. Large cherry red blotches. The total color combination gives the loveliest oriental effect. Blooms often six inches across and many open at once. **25c each.**

EUGENE LEFEBVRE (Lemoine—midseason) Bright pink with very attractive dark blotches. Large spike and many open at once. One of the finest French varieties. **15c each.**

EUROPA (Pfitzer—late—midseason) Pure snow white. Has long been the standard by which all whites were judged. **15c each.**

EV. KIRTLAND (Austin—midseason) Very tall graceful spike well filled with exquisite bloom of melting pink deepening toward edges and brilliant scarlet blotches. **10c each.**

EXQUISITE (K.—midseason) American Beauty rose color. Many large ruffled flowers on fine stem. **15c each.**

FAITH (Kinyon—100 days) The new light blue prize winner. An exquisite soft blue similar to Heavenly Blue. Does not fade. Prolific. **\$15.00 each.**

FERN KYLE (K.—77-96) A large ruffled flower of creamy white color. Elegant and refined and a great prize winner. **15c each.**

FLORENCE (Vilmorin—midseason) Beautiful clear lilac purple with large clean white throat blotches. A captivating variety very "Frenchy" in its style. Scarce. **40c each.**

FONTAINE (Coleman—midseason) An exquisite blending of pink and cream beautifully ruffled. **10c each.**

FULD'S FAVORITE (K.—102-92) Massive flowers of delicate light lavender rose. Delicate cream in throat overlaid deeper rose. Eight to nine blooms open at once. Tall strong plant. **75c each.**

GAIETY (K.—75-92) Bright salmon pink flaked deep salmon red. Very conspicuous white blotches on lower petals. Tall. Many blooms open at once. **15c each.**

GERTRUDE ERREY (Errey—Australia—new) Enormous blooms of medium pink shading to nearly white throat with crimson feather. A salmon glow lights the whole flower and makes it fairly glisten. Great prize winner. **20c each.**

GIANT NYMPH (Coleman—early—midseason) A giant light salmon rose. Perfect beauty. **10c each.**

GAY HUSSAR (Salbach) Salmon orange, shading to yellow throat with scarlet throat markings. Fine large showy blossoms are perfectly placed and several out at a time. Extra. **\$1.25 each.**

GRAND GLORY (K.—79-91) Very tall giant plant and massive flowers. Golden orange with beautiful yellow throat perfectly blended. An immense showy variety. **Each \$3.00.**

GOLDEN ANNIVERSARY (K.—101-96) Beautiful fawn yellow with suffusion of blush pink. Large glowing red throat blotch. Tall stately plant with giant well ruffled blooms. Commemorates Kunderd's golden anniversary in gladiolus work. **\$5.00 each.**

GRAF ZEPPELIN (K.—new) Extra tall plant with many large blooms of a pure soft rose pink deepening toward edges of all six petals. Lighter in throat. Lower petals carry delicate light rose red in throat. **Each \$5.00.**

GOLD (Dec.—early) An extra fine deep rich self yellow with many blooms open at once correctly placed on graceful stems. A very fine flower. **10c each.**

This Ideal Soil and Climate

GOLDEN DREAM (Groff—new) One of the finest of the new deep yellows. Five or six rich heavy textured blooms open at once on very tall stems. One of the top notch yellows. None better. 40c each.

GERALDINE FARRAR (Diener—midseason) Pale lavender violet with small deep violet spot on lip. Strong growth. Very large flowers. A fine light blue. 35c each.

GOLD EAGLE (Austin—new—early) This is another topnotcher in the new deep yellows. Blooms medium size slightly ruffled. Stems tall. Vigorous and good propagator. 20c each.

GOLDEN MEASURE (Kelway—midseason) A giant yellow. Has attained six feet in our gardens and the large blooms almost ruffled are very heavy textured. Rich solid self yellow. 15c each.

GOLIATH. This fine very dark purplish wine colored gladiolus holds its popularity among the new high priced kind. Strong grower, fine spike. Early. Lovely with delicate shades. 10c each.

GRACE KIMBALL (Dec.—early—midseason) Pale Hortense violet with rich dark velvety blotches of hyacinth violet, a very lovely blue combination. Strong, clean grower. 50c each.

GRETCHEN ZANG (Austin—late) Soft salmon pink deepening to salmon on lower petals. Beautiful cut flower variety and a splendid market kind. 10c each.

HALLEY. This is an old variety. Tried and true and not found wanting in any of the necessary qualities. Extra early. Bright salmon rose. 7c each.

HAMBURG PINK (Hornberger—81 days) A very strong new light pink. Six to eight open at once. Fine florists variety. 75c each.

HELEN PHIPPS (Phipps—105 days) Tall stems. Large blooms slightly deeper than W. H. Phipps and not quite so large a spike. 50c each.

HEAVENLY BLUE (Pfitzer—new) A sensational light blue. Delicate self lavender blue. Flowers large and well placed on tall stem. Sometimes ten open at once. A grand exhibition variety. \$1.00 each.

H. C. GOEHL (Fischer—early) Fine large early white with conspicuous large dark red velvety blotches. Many open flowers on tall stem. 15c each.

HELEN WILLS (Salbach—100 days) Fine ivory white with cream throat. Tall slender stems. Fine cut flower. 75c each.

HELGA (K.—early) Bright salmon rose on long willowy stems which make beautiful floral arrangements especially fine in artificial light. 15c each.

HELEN HOWARD (Austin—new) General color buff flushed coral with dashes of peach red throat of purest amber. Tall spike with many wide open daintily frilled blooms. 75c each.

HERADA (Austin—midseason) Large glistening self mauve. Best of its shade for medium price. Excellent for florists. 8c each.

H. H. GROFF (K.—new) Tall stem bears 600 more magnificent flowers of purest deep self salmon red color. Lower petals feathered lavender white. Extra choice. \$5.00 each.

HENRY FORD (Diener—midseason) Very dark rhodamine purple shading deeper near center. Lovely color. 10c each.

HIGHLAND LADDIE (K.—85-90) Large massive and beautiful pink shaded deeper on edges. 15c each.

IWA (Betscher—midseason) Fine rose pink with dark throat blotch. Large blooms; fine spike. Conspicuous. 20c each.

INDIAN SUMMER (K.—late—95) Blush or light lavender rose pink on white ground. Strong spikes with six to eight massive ruffled flowers out at once. 25c each.

J. A. CARBONE (Diener—midseason) Orange salmon, very iridescent, shaded darker toward edge of petals. Yellow center. Fine tall spikes. 15c each.

JACOBA VAN BEIJEREN (Van Deursen—late—midseason) Most distinct violet self color with slightly darker blotch. Tall slender stems. Lovely. 15c each.

JACK LONDON (Diener—late) Tall bright salmon bloom. Many open at once on tall slender stem. Fine under artificial light. 10c each.

JANE ADDAMS (Dec.—midseason) This new lavender has already caused a stir among gladiolus fans. Tall stem and enormous flowers said to attain more than seven inches. Strong grower and great multiplier. 50c each.

JAP LADY (Dec.—midseason) Most unique coloring of the gladiolus world. Bishop purple, velvety blackish purple blotch in throat. Needs care to grow it to its best. Only young bulbs 1-1¼ are sent out as they are the best. Place sand under and around bulbs when planted as perfect drainage is necessary. Use no animal fertilizers. 20c each.

There Are No Better Bulbs

J. OGDEN ARMOUR (K.—80-92) Tall plant with many lovely coral salmon red flowers open at once. Elegant conspicuous dark red throat blotches. Beautifully ruffled. 25c each.

JEAN DU TAILLES (Lemoine—midseason) Extra large salmon pink blooms with fine velvety large maroon blotches on lower petals. Greatly admired. 20c each.

JENNY LIND (Dec.—early) The so-called sweetheart of the gladiolus world. Soft apricot pink, pale open. Vigorous grower. 10c each.

yellow throat. Tall slender stems with many blooms

JOE COLEMAN (K.—midseason) Large vigorous glowing rich red. Tall stem. Ruffled blooms. 8c each.

JOHN T. PIRIE (K.—83-92) A most unique and beautiful combination of soft oriental colors. A blending of mahogany brown with remarkable deeper throat blotch bordered yellow with a bright spot of oriental red on the lower petal. Fascinating. 15c each.

JUNIATA (Kemp—early) Exquisite delicate pink with white throat. Tall stems. Large wide open blooms. 50c each.

JOERG'S WHITE (Joerg—early—midseason) One of the largest gladiolus ever created. Perfect arrangement. About seven open at once. Many high awards and first prizes. 40c each.

KUNDERD'S YELLOW WONDER (K.—70-94) Flowers large and about seven open at once. Almost buttercup yellow slightly deeper in throat. Tall stem and rapid multiplier. Lovely. 25c each.

KUNDERDII GLORY (K.—77-93) The forerunner of all the ruffled race. Creamy apricot with fine red markings. 8c each.

KIRCHHOFF'S VIOLET (Kirchhoff—early) A lovely shade of clear medium blue with darker throat blotch. Tall graceful stem. Several perfectly placed blooms open. In great demand. 35c each.

KING GEORGE (Mair—85 days) Tall excellent dark red with large cream blotch. One of the fine new Scotch novelties. \$1.25 each.

LA COURONNE (Lemoine—early) Creamy yellow with large deep red velvety blotches. Long flower spikes extremely graceful. 15c each.

LORICE (Kemp) Salmon orange overlaid with scarlet, cream lip. Tall strong and several open. Much admired. 20c each.

LE MARSHAL FOCH (Heemskerk—extra early) Very delicate pink almost flesh with enormous wide open blooms. 6c each.

LILAC WONDER (Grullemans—very early) Soft rose violet with slightly darker blotch. Slender erect stems. Perfect placement. 20c each.

LILY OF GOLD (K.—66-95) Color rich canary yellow, a little deeper on lower petals. Five or six heavily ruffled flowers open at once. Upper petal extremely large and upright, giving interest and distinction to a beautiful flower. \$25.00 each.

LINCOLN ELLSWORTH (Dec.—new) Immense white flowers of robust substance. Throat streaked and dusted purple and tips of petals flecked same color. Tall stem. Many giant flowers open at once. 75c each.

LONGFELLOW (Dec.—early) This is the exquisite La France Pink that has so completely stormed the hearts of the gladiolus world. Extra tall willowy stems with many large perfectly placed blooms open at once. 20c each.

LOUISE (Wright—late midseason) Very fine extra large rosy lavender with wide open flowers with a dark wine line on lower petals. 10c each.

LOYALTY (Austin—new—midseason) One of the finest pure deep yellows in existence. Fine substance, heavily ruffled, self. Tall stems. Perfect placement. Good propagator. \$1.50 each.

LOVELINESS. Not new but so fine and lovely it stands among the best. Rich creamy color with faint undertone of apricot. Tall stem. Large blooms. 10c each.

LUCIUS (Fischer—new midseason) Beautiful golden orange. A most appealing brilliant flower. 50c each.

MADAM MONNET-SCULLY (Lemoine—early) Exquisite large round cream white blooms with red blotches on lower petals. Always admired. Always in great demand. 30c each.

MADAM NORENA (Dec.—new—early) Very bright pink almost white splashed with deeper pink at the edges. Throat rich clear barium yellow. The two colors blending harmoniously. Many perfectly arranged, wide open, ruffled flowers open. Strong grower and multiplier. 75c each.

MADAM VAN KONYNENBURK (Pfizer—new midseason to late) One of the finest of the sensational new blues. Most distinct porcelain blue slightly feathered darker in throat. Several large blooms open on tall stem. Perfect form, good multiplier. 50c each.

Than Elmwood Terrace Offers

MAGIC (K.—66-90) Tall lavender blue with rich dark velvet violet purple throat blotches. Fine in floral work. 10c each.

MAMMOTH WHITE (United Bulb Co.—94 days) Pure white with faint cream in throat. A gigantic white. Grand exhibition flower. Good propagator. \$5.00 each.

MARIETTA (Metzner—early midseason) Tall salmon with deeper blotches. Very large flowers. Good exhibition. 20c each.

MARIE KUNDERD (K.—66-96) Beautiful ruffled pure white. Many open on graceful stem. A most lovely creation. 15c each.

MARMORA (Errey—new—92 days) Rich smoky lavender with deeper blotch. One of the greatest exhibition glads. Eight to ten huge flowers open at once on tall stem. Strong and prolific. \$1.00 each.

MARNIA (Kemp.—91 days) A beautiful live shade of grenadine orange feathered tyrian rose in throat. Large blooms and several open at once. Fine. 15c each.

MARSHAL FOCH (K.—85-94) Color flesh salmon pink shaded deeper in throat and edges of petals. Extremely heavy textured ruffled blooms. Rated highest in its color class. 10c each.

MARY FREY (Gelser Bros.—85 days) Beautiful lavender pink with Ruby blotch. Large flowers, perfectly placed. Six to nine open at once. Very prolific. Only winner of \$500 Trial Ground Challenge Trophy. \$1.00 each.

MARY JANE (K.—81-94) Beautiful silvery pink with light lavender sheen. Delicate clear throat. Many large blooms open at once. An exquisite variety. 50c each.

MARY S. BURKE (Diener—late) Canary yellow overlaid apricot. Long stem with many blooms open at once. Rich sunset yellow. 15c each.

MARY PICKFORD (K.—69-94) An extraordinary flower of delicate cream white with sulphur throat. Stem and calix also white. Many blooms out at once. 8c each.

MASTERPIECE (K.—80-89) A magnificent ruffled American Beauty rose color. Giant plant and flower. 15c each.

MAURICE FULD (Gage—96 days) Enormous delicate rose pink with deeper markings on throat.

Many blooms out on fine stem. All show requirements. 30c each.

MINUET (Coleman—100 days) The standard bearer in its color class by which all lavenders are judged. A wonderful clear self colored lavender. Magnificent spike. A challenge to all in its class on the show table. 75c each.

MISS DES MOINES (Decorah—96 days) A beautiful clear lavender deeper at edges of petals and cream yellow throat. Eight enormous blooms open at once. Introduced at \$100.00 per bulb. \$8.00 each.

MOTTLED BEAUTY (K.—late) A most unusual flower of large size and extremely heavily ruffled. Cream white with enormous throat blotches of old oriental colorings which are somewhat variable. Like a speciosum lily. 25c each.

MORNING GLORY (P. Vos—early midseason) The Improved Schwaben. Clear soft yellow with small red throat blotch. Better placement than Schwaben. 15c each.

MR. MARK (Holland—midseason) A good dependable iris blue color. Beautiful and fine sturdy grower. Prolific. 10c each.

MR. W. H. PHIPPS (Diener—late—98) Highest rated variety in the world. Wonderful shade of light salmon pink flecked with darker shade. Tall straight stems carrying as many as twenty blooms open at once. Very extra. 25c each.

MRS. ARTHUR MEEKER (K.—83-90) Exceptionally fine pure deep American Beauty rose color. A very beautiful flower. 15c each.

MRS. DR. NORTON (K.—77-96) Finest cream and pink blending together to form one of the loveliest creations ever given to flower lovers. Long slender stems arch gracefully beneath their wealth of lovely blooms. 10c each.

MRS. F. C. HORNBERGER (Hornberger—107 days) As pure snow white as Europa but larger flower and stronger grower. A masterpiece among the whites. 35c each.

MRS. FRANK PENDLETON (K.—70-90) Bright rose pink flushed on pure white ground. Giant blotches of richest carmine red. A magnificent variety. 8c each.

MRS. M. J. KILLION (Fischer—110 days) Huge creamy white with greenish cast in center. Give

At Prices Much Lower Than

plenty of water and you will be rewarded with a sensational flower. 50c each.

MRS. F. C. PETERS (Fischer—98 days) Tall rose lavender with deeper blotch. Many open at once on tall spike. Exhibition quality. 10c each.

MRS. G. W. MOULTON (K.—73-93) A giant violet red or dark cerise. Many open. Well placed. An occasional bloom comes double. 10c each.

MRS. H. E. BOTHIN (Diener—late) Light geranium pink, scarlet center, heavily ruffled. Tall stem. Many open at once. 10c each.

MRS. K. PRESTGARD (Dec.—midseason to late) Pure snow white. Seven or eight immaculate lily-like flowers open at once on tall graceful stems. 20c each.

MRS. LEON DOUGLASS (Diener—94 days) About the tallest of all gladioli. Enormous blooms of begonia rose striped with flame and brilliant scarlet. Sensational. Should be staked. 15c each.

MRS. THOS. RATTRAY (Errey—106 days) Fifteen or more large flowers of a beautiful rose pink bloom at once on a large spike. Great exhibition variety. \$2.00 each.

MRS. P. W. SISSON (Coleman—95 days) Wonderful cameo pink with beautiful silvery sheen over heavy textured large blooms. A flower of distinction. 40c each.

MRS. JOHN R. WALSH (Diener—midseason) Heavily ruffled flesh pink with dark ruby throat blotches. Tall stem. Large flowers. 20c each.

MOTHER MACHREE (Stevens—93 days) A most beautiful smoky variety. Soft grey and salmon blended and lighted all over with gold. An exquisite luminous variety. Strong and tall. \$25.00 each.

MURIEL (Holland—early) Not new, but one of the loveliest of the light blues. Tall stem. Many large blooms open. 10c each.

MYRTLE (K.—69-93) Delicate rose pink melting to a creamy white throat. Many open on slender stem. A bunch of these with baby breath, achillia, or the lovely sky blue Belladonna delphinium is an enchanting sight. 10c each.

NANCY HANKS (Salbach—90 days) Soft yellow and apricot with darker throat marking. Heavy texture. Many open. Good stem. 20c each.

NE PLUS ULTRA (K.—new) Elegantly ruffled flower of most beautiful deep rich cream color with lovely throat markings of fine red. \$1.50 each.

NORA (Holland—midseason) Very good light blue with small dark throat blotch. Lovely. 8c each.

NORMA TALMADGE (Dec.—new midseason) One of the extra good new yellows. Clear sulphur almost self color. Blooms large and many open. Use some of these with your blues and dark colors. 30c each.

OPALESCENT (Bill—early midseason rates 97) Tall spikes of large blooms of pale rose lavender. Soft throat lines of darker shade. Durable and showy. 10c each.

ORCHID LADY (Spencer—80 days) Gigantic blooms of an iridescent delicate orchid shade. Awarded silver medal. 75c each.

ORANGE GOLD (K.—74-92) Tall strong plant. Flowers deep orange red, almost blood orange with deeper red throat. Wonderfully showy variety. \$3.00 each.

ORANGE LILY (K.—new) Giant massive flowers beautifully ruffled. Upper petals fine orange color. Lower petals pure soft chrome yellow, except edges and tips. A magnificent and exceedingly showy variety. \$5.00 each.

PARAMOUNT (K.—82-95) A marvelously beautiful blending of pink and cream. Fine stem, perfect placement. 25c each.

PAULINE KUNDERD (K.—87-96) The new wonder gladiolus. Pure rose pink with finest cream in perfect harmony. Nothing more beautiful. \$3.00 each.

PEACH ROSE (K.—85 days) An extra choice deep rose pink of remarkable color with beautiful dark rose blotch. Prize winner. 10c each.

PEARL OF CALIFORNIA (Kingsley—96 days) Enormous blooms of clear La France Pink blending to rosy white throat. Eight to twelve open at once on tall stem. A great prize winner. 75c each.

PERSIA (Holland—midseason) Very tall stem. Many dark red blooms overlaid with sheen and flecks of velvety black. Buds are black and many show color at once. 20c each.

This Champion Stock Deserves

PFITZERS TRIUMPH (Pfitzer—90 days) A giant amaryllis like flower of bright flame scarlet with cherry blotch in the throat. Spectacular and undoubtedly one of the finest and largest varieties ever introduced. 65c each.

PINK CLOUD (K.—76-93) A large distinct ruffled variety. Soft rose pink with beautiful deeper rose throat. Many open at once. 25c each.

PINK LILY (K.—76-92) Magnificently ruffled rose pink shaded deeper in throat. Fine cut flower. 10c each.

PINK PERFECTION (Hopman—midseason) A most exquisite shade of melting La France pink self color. Graceful long stems with many flowers open. 10c each.

PINK WONDER (Kemp—midseason) Flower of enormous size of a shade between America and Panama with yellow shading in throat overlaid with slight rose feathering. 10c each.

PRINCE OF INDIA (Childs—early—midseason) A most unique blending of dull smoky tones, brownish old rose clouded dark grey, edges of petals light grey. One of nature's works of art. Demand greater than supply. 40c each.

PAUL PFITZER (Pfitzer—91 days) Clear reddish purple of very attractive form. Well ruffled large blooms on tall stem. 50c each.

PRIDE OF WANAKER (Chriswell—93 days) Elegant rich lavender rose. Many large blooms on extra tall stem. Very rich and showy. 20c each.

PRIMROSE PRINCESS (Salbach—103 days) Tall clear primrose yellow, lower petals darker. Long spikes of well placed blooms. One of the best light yellows. 50c each.

PRISCILLA (Decorah—new—late midseason) Light congo pink with large spinal red blotches. Very unusual color combination. Frilled wide open flowers perfectly placed. Entirely different from all others. 35c each.

PURPLE CHALLENGE (K.—83-92) Large distinct flowers of a pure showy deep red purple. Tall stately plant. Among the finest. \$2.50 each.

PURPLE GLORY (K.—75-96) The giant of the Kunderdii Glory race. Deepest velvety maroon red with almost black blotches like burned into the petals. Heavy textured. Beautifully shaped and very ruffled. Consistent prize winner. 10c each.

PHILIP BREITEMYER (K.—73-94) Very rich rose pink with a delicate lavender tone over all. Throat

has wide dark red median lines on whitish ground. Very choice and showy. \$1.25 each.

PRESIDENT LINCOLN (K.—83-96) Blooms lavender blue ground, flaked lilac blue on upper petals. Beautiful deep lilac purple blotches on lower petals. Very showy and orchid like blue. \$4.50 each.

PURPLE QUEEN (K.—73-96) A deep violet purple beauty. Throat darker, medium ruffled. Choice prize winner. 35c each.

PYTHIA (K.—midseason) A gigantic rose red with darker shading in throat. Many massive blooms open at once on tall stem. Extremely showy. 15c each.

RAJAH (K.—78-93) Choice giant dark red. Winner of a long list of high honors. 15c each.

RED COPPER (K.—78-90) Large deep salmon rose flowers heavily flaked blue. Lower petals red, white, and yellow, and penciled blue. All tones blend harmoniously. 10c each.

RED EMPEROR (Europe—midseason) A princely flower. Immensely pure deep scarlet flowers well placed on a giant stem. 10c each.

RED GLORY (Piper—100 days) A gorgeous rich dark red sport of Purple Glory. Beautiful. \$1.00 each.

RONALD AMUMDSEN (Dec.—new) Very rich spectrum red, well placed blooms with wavy edges. Strong, tall plant. Very handsome. 75c each.

RODERICK DHU (Stephen) Rose pink sport of Mrs. Pendleton. Extremely large. Beautiful color. Gorgeous. \$1.00 each.

REMEMBRANCE (K.—midseason) Geranium pink with pomegranite purple blotch. Well ruffled. Many open. Showy. 10c each.

REV. EMBANK (Holland—early) Beautiful light porcelain blue giving effect of almost solid color. 15c each.

RICHARD DIENER (Diener—late) Geranium pink with slight sprinkling of ruby on creamy yellow center. Many open. Delicate and elegant. 10c each.

ROBERT J. KUNDERD (K.—80-93) Very large, brilliant, deep vermillion or orange scarlet. Showy self color. 15c each.

ROMANCE (K.—71-95) Many blended colors of orange, salmon rose red and yellow compose this soft oriental smoky color. 10c each.

New Conceptions of Strength

ROSE ASH (Diener—late) Tall spike carrying many beautiful soft old rose blooms with an ashy overtone. 7c each.

ROSE 1910 (K.—very early) Pure bright rose pink, with narrow white central lines on lower petals. Fine cut flower. 6c each.

ROSALIND (K.—70-92) Dark aniline red, deeper throat. Exquisitely ruffled well placed blooms. 15c each.

ROSE GLORY (K.—76-94) A large beautifully ruffled pure rose pink deeper in the throat. 10c each.

ROSE MULBERRY (Austin—new 94 days) Similar in color to Rose Ash. Coral pink flushed ageratum blue. Strong and prolific. 25c each.

RUBY (Kirchhoff—102 days) Wonderful red with dark velvety blotches. Extra tall willowy stems. 25c each.

RUFFLED AMERICA (K.—midseason) A beautifully ruffled form of the old favorite America which is a clear flesh pink. 15c each.

ROYAL LAVENDER (Schleider) Deep lavender shading lighter toward the center. Lower petals heavily penciled deeper. Blooms large on long stems. \$1.50 each.

RUFFLED SPLENDOR (K.—72-95) Medium tall vigorous plant. Very large bloom, perfectly placed. Upper petals and ends of lower petals rich pure deep salmon rose. Extremely showy throat blotches cover entire breadth of lower petals. \$1.75 each.

RUFFLED GOLD (Goodrich—84 days) Beautifully and heavily ruffled light yellow with rose pink feather in throat. Tall slender stiff stems. Artistic and beautiful. \$2.00 each.

SCARLET PRINCEPS (K.—71-90) Six or more massive princeps like blooms at once. Solid scarlet with a little deeper throat. A really great glad. 8c each.

SCARLET WONDER (Groff—midseason) Enormous blooms of pure rich scarlet. Strong grower. Prolific. 10c each.

SCHWABEN (Pfitzer—midseason) Pure pale sulphur yellow with small red spots in throat. Very strong. 6c each.

SIDNEY PLUMMER (Salbach — midseason — 95) Beautiful soft yellow suffused pink. Rich amber lip. Slightly ruffled large well placed blooms. 10c each.

SIR KARL (Decorah—early—new) Beautiful clear geranium pink with cream blotch in the throat. Large brilliant flower on tall stems. A super glad. 25c each.

SMILES (K.—82 days) Large flower heavily ruffled. Large round blooms of white overlaid fine rose pink on outer edges. Splendid. 15c each.

SANS PAREIL (Vilmorin) Beautiful apricot pink with large clear white throat. Tall stem. Exhibition size and quality. Scarce. 30c each.

SNOW GLORY (K.—80-95) Purest white, heavy textured like wax and beautifully ruffled. Several blooms open at once on tall stem. Exquisite. 40c each.

SOVEREIGN (Vaughn—90 days) Might be called a selected or glorified Baron Hulot. Blooms larger. A beautiful dark blue. 20c each.

SULPHUR FRILLS (K.—73-94) Beautifully ruffled blooms of pure soft yellow gracefully placed on tall slender stems compose a high class variety. 15c each.

SULPHUR GLOW (K.—73-90) Lovely sulphur yellow intensely ruffled many open at once. 15c each.

SUNNYMEDE (Fischer—midseason) Rare shade of clear orange yellow with small bright red blotch. A most unusual color. 15c each.

SWEET LAVENDER (Coleman—extra early) A lovely shade of pure lavender with yellow throat on which are placed dark velvety blotches. 10c each.

SWEET ROSE (K.—73-95) Very massive flowers of deep rose pink with extra large beautiful red throat. Tall vigorous plant. Surpassingly fine. 25c each.

TARO (K.—75-91) Large American Beauty rose colored flowers on very tall strong stem. Extra. 15c each.

THISTLE (K.—78-92) Large rose red flower of very open perfect form. Large pansy like throat marking. Tall, stately plant. 15c each.

and Beauty in Blooms You Grow

TITAN (Errey—new—86 days) Large salmon pink with purplish blotch. Very attractive to visitors. 50c each.

TITANIC (Decorah—late—midseason) Very large wide open lilac purple flowers with white line through lower petals. Appears solid purplish red. 10c each.

TRUDEL GROTZ (Pfitzer—83 days) Huge rose pink with deep blotch. Heavy texture. Strong grower. Very brilliant and attractive. 40c each.

THOS. A. EDISON (K.—77-96) Wonderful velvety, dark blood-red. Very large perfectly placed wide open flowers. Six magnificent heavily ruffled flowers open at once. A peer among glads. \$7.50 each.

TOBERSUN (Austin—98 days) The new needle point type in soft yellow. Large graceful spike. Much admired. \$2.00 each.

TWILIGHT (K.—76-91) Beautifully ruffled large flower of fine creamy buff flushed pink with exquisite throat of yellow and pink. 15c each.

TWIN FIRES (Fischer—early) Pure pink shading to light yellow throat. On the two lower petals rest brilliant diamond shaped spots of fiery red. Tall stem. Charming. 25c each.

TYCO ZANG (Austin—midseason) Enormous bloom of clear salmon pink. Many open at once on strong stem. Makes wonderful display. 10c each.

TYRIAN BEAUTY (K.—85-93) Large flower near American Beauty rose color. Tall stem. Excellent in every way. 15c each.

ULYSSES (K.—80-90) Large round smoky blue flowers on a rose background shading deeper in the throat. Attractive odd oriental coloring. 15c each.

VEILED BRILLIANCE (Austin—new) Bright pink blooms with creamy throat tinted grayish blue. Ten

very large flowers open at once. Greatly admired. 50c each.

VEILCHENBLAU (Pfitzer—late midseason) Very beautiful purplish blue with light center. Tall thin stems and several open at once. In great demand. 60c each.

VIOLET BEAUTY (K.—midseason) Large cerise violet with red throat blotches. Strong, tall plant. 10c each.

VIOLET GLORY (K.—70-91) Rich deep violet self, deeper throat. Medium ruffled and heavy textured. 15c each.

VIRGINIA HALE (K.—83-92) Soft creamy salmon rose, deeper toward border of all petals. Perfect placement. Lovely arrangement and beautiful finish. 15c each.

WAR (Groff—late) Deep pure blood red on tall strong stems. Blooms large and rich. 10c each.

WHITE GIANT (Holland—midseason) Pure snow white. Visitors mistake them for lilies. 15c each.

WHITE WONDER (Kemp—early) Large wide open white without throat markings. Sometimes flushes flesh. 10c each.

WILBRINK A delicate pink sport of Halley. Same habits and form as the parent. 7c each.

WM. G. BADGER (Metzner—late midseason) Strong grower of enormous salmon pink with deeper throat. Most flowers out at once. 15c each.

WM. KENT (Diener—late) Rich creamy pink with golden throat. Beautiful in its delicacy of coloring and one of the most perfectly ruffled varieties. 40c each.

These Splendid Opportunities in PRIMULINUS GRANDFLORUS

ADA DE POY (Salsbach—78 days) Exquisite clear apricot with bronze shading. Long spikes with six to eight blooms open. A very beautiful and artistic ruffled variety. 25c each.

AFLAME (Hornberger new—94 days) National prize winner. The colossus of its type. Wonderful begonia rose shading to bright flame near edges of petals. Back of petals even brighter. \$1.00 each.

ALICE TIPLADY (Kunderd—72-92) Beautiful orange saffron color. Winner of hundreds of awards and the most popular primulinus ever introduced. 10c each.

APRICOT GLOW (Palmer—92 days) Clear warm apricot shade, seldom flecking. On the tones of the wonderful Gloriana. Strong very tall stem with many flowers open. Very extra. 50c each.

BUTTERBOY (K.—66-92) Large buttercup yellow flowers on tall graceful stems. Very early, showy and beautiful cut flower. 10c each.

COPPER BRONZE (K.—74-94) Large flowers of a striking copper bronze. 25c each.

ETHELYN (Fischer—midseason) Large flowers of pure golden orange. Tall graceful stems. Extra fine. 15c each.

GLADDIE BOY (Biel—83 days) Beautiful large salmon orange flowers on tall stems. Wide spreading waved petals. Very handsome. 25c each.

GOLD ELISE (Fischer—early) Very deep pure yellow self. Wide open blooms on wiry stems. A long season bloomer. 15c each.

GOLDEN FRILLS (K.—66-95) A large open flower of deep daffodil yellow with slight pink lines on lower petals. Intensely ruffled. 25c each.

GOLDEN HARMONY (K.—69-92) Tall graceful stems with many neat ruffled blooms open at once. Color of upper petals fine canary yellow; lower one deeper rich daffodil yellow with deeper central golden bars. 50c each.

GOLDENLOCKS (Stephen) Beautiful self clear yellow. Graceful stems. Many open. Exquisite shade to cut with delphiniums. 50c each.

HARBINGER (Sanford—92 days) Burnt orange. Different from any other shade in the gladiolus family. Especially fine for landscape. 25c each.

HONEYDEW (Dec.—new—92 days) A laciniated primulinus of rare beauty. Light orange yellow with salmon orange splashed deeper towards the edges. 30c each.

JEWEL (Zeestraten — early — midseason) Lovely shade of pink with deep golden throat. Blooms wide open on slender stems. 10c each.

LA PALOMA (Dusinberre — new — 86 days) Very bright vivid orange. A new shade. Texture like leather. Tall healthy grower. A great future is predicted for this variety. \$5.00 each.

LOTUS (Dec.—new) Beautiful cream color shading to light pink towards the edges. Exceptionally large flowers and many open at once. 50c each.

MAIDENS BLUSH (Holland—extra early) Purest blush pink. Many dainty blossoms open at once on slender stems. 8c each.

MANDARIN (Dec.—new—extra early) Very rich salmon orange with yellow throat. Grows over five feet tall. Very large flowers. 30c each.

MID SUMMER DREAM (K.—72-91) A large beautiful geranium red. Showy and fine. 10c each.

MING TOY (K.—70-92) Very large flower of light salmon orange with deep buff yellow throat. Winner of many awards. 10c each.

MRS. CALVIN COOLIDGE (K.—66-97) A superb large flowering Primulinus. Fine plant and flowers. Color deep flesh or salmon rose pink. Lower petals soft creamy yellow bordered pink. Ruffled. \$1.25 each.

ORANGE QUEEN (Pfizer—79 days) Beautiful light orange deeper at edge of petals. Orange red lines in the throat. Tall. Five to seven blooms open. One of the very finest. 15c each.

PATRICIA CARTER (K.—71-96) Tall stem with five or six perfectly placed lively light shrimp pink blooms open at once. An exquisite creation. \$1.00 each.

ROSE MIST (Fischer—90 days) Rose red or crushed strawberry with buff lines around all petals. Very tall stem with many blooms open. One of the best. 25c each.

SALMON BEAUTY (K.—early) Large deep salmon pink with yellow throat. Tall with many flowers open. A favorite. 6c each.

SHEILA (Coleman—early) Large bright salmon orange. Very showy and a strong grower. 10c each.

SHELL PINK (K.—73-94) Tall, large flowered rose pink with beautifully slightly mottled white throat. Choice. 10c each.


SOUVENIR (Graveau—extra early) Pure solid deep yellow. Tall stem with well placed bloom. No deeper yellow. 10c each.

THE ORCHID (Sprague—82 days) A new departure in the gladiolus family. This variety is shaped like the orchid as well as colored like it. Very odd. 60c each.

TIFFANY (Brown—early—rates 95 exhibition—97 commercial) Pure white slightly ruffled flowers. Well placed on strong spike. Five to six open. Vigorous. 15c each.

TOPAZ (K.—extra early) Salmon pink. Many large blooms open at once on fine tall stems. 6c each.

WHITE BUTTERFLY (K.—66-90) A first class all white with cream white throat. Beautiful form and gracefully poised on slender stems. 15c each.



HERE must be reasons why so many hundreds of professional and amateur growers of the *Gladiolus* write that ELMWOOD TERRACE bulbs are much superior to any others they can obtain.

There must be reasons why every competitive exhibition of blooms from ELMWOOD TERRACE bulbs have resulted in such sweeping triumphs.

Experienced growers have learned that economy and satisfaction are far better served by depending on these hardier bulbs scientifically developed in this ideal soil of Southern Vermont.